Fiscal Year in Review – Year Ending June 30, 2025 Worksession 10/13/25



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Talking Points

- FY25 Operating Financial Reports
- Fund Balance Reports
- Taxable Sales Reports
- Financial Statements Audit Update
- Wrap Up / Questions



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General Fund FY25 Operating Financial Report

Revenues
Property Taxes
Sales and Use Taxes
Permits and Licenses
Fines and Forfetures
Intergovernmental
Charges for Services
Other Revenues
Aipport
Operating Transfers
Total Revenues

Other Revenues
Airport
Airport
Operating Transfers
Total Revenues
Amerimistration
Clesks/Council
Planning
Library
Finance
Fire
Police
Public Works
Airport
City Hall, HERC
Non-Departmental
Total Operating Expenditures
Transfer to Other Funds

Transfer to Other Funds
Leave Cash Out
Other
Total Transfer to Other Funds
Transfer to CARMA
General Fund Fleet CARMA
General Fund CARMA
Seawall CARMA
Total Transfer to CARMA Funds
Total Transfer to CARMA Funds

Net Revenues Over (Under) Expenditures

 Figures presented are preliminary and are subject to change



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Utility Fund
FY25 Operating Financial Report

Revenues
Water Fund
Sewer Fund
Total Revenues
Expenditures & Transfers
Water
Administration
Treatment Plant
System Testing
Pump Stations
Distribution System
Reservoir
Meters
Hydrants
Sewer
Administration
Plant Operations
System Testing
Lift Stations
Collection System
Total Operating Expenditures
Transfer to Other Funds

Other Total Transfer to Other Funds

Transfers to CARMA Water Sewer Total Transfer to CARMA Funds

Total Expenditures & Transfers

Net Revenues Over(Under) Expenditures

- Figures presented are preliminary and are subject to change
- Transfers to CARMA are incorporated into utility rate model



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Enterprise Fund FY25 Operating Financial Report

Figures presented are preliminary and are subject to change

Future Thoughts:

Will need to analyze revenue sources to provide more realistic budget projections

➤ What to do with "surplus" balance?



		FY25	FY25			
	A	DOPTED		ACTU	JAL	
		BUDGET	Т	\$	%	
Revenues	Н		Н			
Administration	s	640,736	s	827,137	129%	
Harbor	1	4.045,337	ı.	4,373,173	108%	
Pioneer Dock		302,106		324,204	107%	
Fish Dock		578,477		689,409	119%	
Deep Water Dock		188,651		272,869	145%	
Outfall Line		4,800		4,800	100%	
Fish Grinder		7,390		6,670	90%	
Load and Launch Ramp		130,000		124,604	96%	
Total Revenues	\$	5,897,497	\$	6,622,866	112%	
Expenditures & Transfers	ı					
Administration	s	1,227,954	s	1.123,950	92%	
Harbor	1	1,658,848	ľ	1.537.662	93%	
Pioneer Dock		89,120		94.879	106%	
Fish Dock		817,052		665,182	81%	
Deep Water Dock		107,656		123,422	115%	
Outfall Line		13,500		4.714	35%	
Fish Grinder		45,150		19,297	43%	
Harbor Maintenance		558,501		540,437	97%	
Main Dock Maintenance		54,546		46,308	85%	
Deep Water Dock Maintenance		65,046		56,376	87%	
Load and Launch Ramp		141,549		129,803	92%	
Total Operating Expenditures	\$	4,778,920	S	4,342,029	91%	
Transfer to Other Funds	ı					
Leave Cash Out	s	49,513	s	49,513	100%	
GF Admin Fees	1		1		096	
Debt Service					096	
Other		380,573		380,573	100%	
Total Transfer to Other Funds	\$	430,086	S	430,086	100%	
Transfers to Reserves						
Harbor	s	188,491	s	188.491	100%	
Harbor Match	s	500,000	ŝ	500,000		
Load and Launch Ramp	ľ		ľ		0%	
Total Transfer to Reserves	\$	688,491	\$	688,491	100%	
Tatal former diturns 0 Tanadasa	s	E 907 407		E 460 606	93%	
Total Expenditures & Transfers	\$	5,897,497	\$	5,460,606	93%	
Net Revenues Over(Under) Expenditures	\$	0	\$	1,162,260		

Fund Balance Report

		FY23	FY24	FY25		
Fund Name	Fund #	Actual	Actual	Prelim	Obligated	Available
General	100	7,502,125	7,787,967	7,784,745	5,511,466	2,273,279
Utility Operations	200	556,443	878,690	1,115,194	765,800	349,394
Utility Capital Projects	215	(1,248,186)	(894,658)	(1,910,229)		(1,910,229)
Utility Reserves	256	4,146,186	3,514,147	3,662,208	1,298,829	2,363,380
HAWSP Debt Service	205	6,426,287	7,400,377	9,149,267	236,000	8,913,267
HART Roads	160	5,159,608	5,698,768	5,199,081	2,339,478	2,859,604
CARES	119	9,035	2,235	2,235		2,235
Police Station Debt Service	154	1,621,766	2,032,027	2,687,891		2,687,891
HART Assessments	155	1,131,469	1,218,727	1,273,047		1,273,047
Non-Capital Projects	157	43,092	25,521	27,526		27,526
Retainage Reimbursements	159	(1,453)				
Seawall Assessments	173	294,559	302,875	334,726		334,726
PERS Funding	615	38,743	303,621	316,513		316,513
Fire Department Donations	802	41,238	38,213	43,339		43,339
Library Donations	803	180,408	189,184	186,782		186,782
Animal Shelter Donations	804	335	335	351		351
Community Schools	805	270	269	3.824		3,824
Sustainability	807	16.155	17,079	17.804		17,804
Ocean Dr Loop Assessments	808	43,734	46,409	51,455		51,455
Land Reserves	150	971,500	386,415	251,652	20,533	231,119
Capital Projects	151	54,927	300,997	(368,886)		(368,886)
GF Fleet CARMA	152	1.303.770	740,647	450,065	283,863	166,201
GF CARMA	156	2,165,742	1,651,044	2,116,215	917,528	1,198,687
Community Rec Center	158		900,000	1.348.333		1.348.333
HART Trails	165	1.035,775	1.043.034	1,244,275	69,399	1,174,876
Gas Line	175	874,747	300,203	457,865	,	457,865
Energy Revolving Loan	620	398.910	411,776	320.797		320,797
Total By Fund - Governmental		\$ 32,767,184	\$ 34,295,902	\$ 35,766,078	\$ 11,442,896	\$ 24,323,183
Port & Harbor Operations**	400	1,677,141	2,446,524	4.044,588		4,044,588
Port Capital Projects	415	842.719	974.396	482.160		482.160
Port Fleet Reserves	452	169,514	87,410	117.158	8,305	108,853
Port Reserves	456	3,413,534	4,041,610	4,547,473	1.892.489	2,654,985
Port Reserves Port Ronds	456	(2.300.000)		(1,626,563)	1,092,409	(1,626,563)
Cruise Ship Landing Tax	460	(2,300,000)	(1,967,192)	(30,480)		(30,480)
Total By Fund - Enterprise	460		\$ 5.547.655	S 7.534.335	\$ 1,900,793	\$ 5.633.542
rotat by Fund - Enterprise		\$ 3,767,461	\$ 5,541,655	\$ 1,034,330	\$ 1,900,793	\$ 5,033,542
Health Insurance	600	36,915	243,104	(138,932)		(138,932)
Leave Cash Out	610	(143,157)	(122,404)	(164,546)		(164,546)
Total By Fund - Internal Service		\$ (106,242)	\$ 120,701	\$ (303,478)	\$ -	\$ (303,478)
Total By Fund - All Combined		\$ 36,428,404	\$ 39,964,257	\$ 42,996,936	\$ 13,343,689	\$ 29,653,247
**Determined by formula: Current Assets - Cur	rent Liabilities					

- Figures are preliminary and are subject to change
- Actuals through 6/30/25; provided in FY25 Q4 Report



Applied Sales Tax 4.85%	3,778,931	3,612,757	3,591,031	3,524,692	(66,339)	(88,065
TOTAL	77,916,108	74,489,835	74,041,874	72,674,057	-2%	-2%
WHOLESALE TRADE	499,715	450,286	524,983	475,177	-9%	6%
JTILITIES	2,244,714	2,490,344	2,468,454	2,486,297	1%	0%
TRANSPORTATION AND WAREHO	1,389,861	1,361,699	1,488,213	1,682,193	13%	24%
IMBERING	-	-	-	-	0%	0%
ELECOMMUNICATIONS-CABLE	3,110	2,516	3,335	1,811	-46%	-28%
ELECOMMUNICATIONS	511,475	424,441	316,098	455,618	44%	7%
SERVICES	3,567,088	3,723,306	3,321,696	3,166,287	-5%	-15%
RETAIL TRADE	38,877,998	36,391,006	35,140,222	34,260,815	-3%	-6%
ESTAURANT/BAR	9,482,714	9,403,650	9,558,155	10,084,602	6%	7%
ENTAL RESIDENTAL PROPERT	1,875,109	1,963,972	1,949,742	1,846,186	-5%	-6%
RENTAL PERSONAL PROPERTY	265,206	253,388	266,641	338,279	27%	34%
RENTAL OF SELF-STORAGE &	344,583	351,479	376,555	388,621	3%	11%
RENTAL NON-RESIDENTAL PRO	181,419	189,966	423,792	382,738	-10%	101%
ENTAL COMMERCIAL PROPERT	119,209	102,168	139,704	132,046	-5%	29%
EMEDIATION SERVICES	-	-	-	-	0%	0%
PUBLIC ADMINISTRATION	1,484,029	1,632,738	1,708,666	1,289,325	-25%	-21%
ROFESSIONAL, SCIENTIFIC	1,094,402	991,985	965,600	910,532	-6%	-8%
IINING/QUARRYING	39,106	38,640	58,457	40,658	-30%	5%
IANUFACTURING	1,069,772	993,872	876,732	1,035,685	18%	4%
MANAGEMENT OF COMPANIES	-	-		-	0%	0%
NFORMATION	683,772	617,476	556,173	525,543	-6%	-15%
HOTEL/MOTEL/BED & BREAKFA	6,718,735	6,609,381	6,734,638	6,507,267	-3%	-2%
IEALTH CARE AND SOCIAL AS	61,833	49,258	54,321	60,057	11%	22%
GUIDING WATER	5,362,102	4,428,885	4,927,220	4,182,691	-15%	-6%
GUIDING LAND	221,001	270,284	262,303	346,370	32%	28%
INANCE AND INSURANCE	36,268	48,553	25,566	26,572	4%	-45%
DUCATIONAL SERVICES	45,177	39,827	74,376	101,993	37%	156%
CONSTRUCTION CONTRACTING	603,994	587,781	523,514	441,739	-16%	-25%
ARTS AND ENTERTAINMENT	667,069	586,362	560,362	645,112	15%	10%
AGRICULTURE, FORESTRY, FI	136,859	124,473	281,890	393,135	39%	216%
ADMINISTRATIVE, WASTE MAN	329,790	362,100	454,469	466,709	3%	29%
	2022	2023	2024	2025	2025 - 2024	2025 - 202

- KPB reports sales tax on a calendar year basis
 - \triangleright (KPB 2nd Qtr = COH 4th Qtr)
- Key Highlights:
 - > Down 2% from 2024
 - ➤ Largest sector (Retail Trade) is down 3% from last year and 6% down from 2023



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KPB Taxable Sales Fiscal Year Comparison (FY25 vs FY24)

		FY2			Total	FY25			Total	96 A	1	
	Q1	Q2	Q3	Q4	FY24	Q1	Q2	Q3	Q4	FY25	FY25 - FY24	1
	July - Sept	Oct - Dec	Jan - March	April - June		July - Sept	Oct - Dec	Jan - March	April - June			1
ADMINISTRATIVE, WASTE MAN	408,620	354,620	427,236	454,469	1,644,945	565,757	397,977	320,496	466,709	1,750,939	696	1
AGRICULTURE, FORESTRY, FI	270,470	158,966	42,945	281,890	754,271	387,232	66,109	30,946	393,135	877,422	16%	Ĺ
ARTS AND ENTERTAINMENT	977,761	317,162	245,128	560,362	2,100,413	823,794	217,547	269,159	645,112	1,955,612	-7%	1
CONSTRUCTION CONTRACTING	480,553	469,420	470,766	523,514	1,944,254	510,205	462,516	343,232	441,739	1,757,691	-10%	1
EDUCATIONAL SERVICES	53,224	70,276	78,204	74,376	276,080	69,680	87,822	104,587	101,993	364,081	32%	Ĺ
FINANCE AND INSURANCE	29,991	27,485	26,323	25,566	109,365	48,182	25,846	28,319	26,572	128,919	18%	Ĺ
GUIDING LAND	614,679	1,048	-	262,303	878,030	643,571	738	-	346,370	990,679	13%	1
GUIDING WATER	9,290,007	154,427	370,142	4,927,220	14,741,796	9,331,002	175,655	375,378	4,182,691	14,064,726	-5%	Ĺ
HEALTH CARE AND SOCIAL AS	80,186	37,166	28,587	54,321	200,260	66,645	43,278	41,132	60,057	211,112	5%	1
HOTEL/MOTEL/BED & BREAKFA	11,177,711	2,350,514	2,242,845	6,734,638	22,505,708	11,626,592	1,915,499	1,549,451	6,507,267	21,598,809	-4%	1
INFORMATION	593,485	595,036	532,345	556,173	2,277,040	569,864	539,329	503,448	525,543	2,138,184	-6%	Ĺ
MANAGEMENT OF COMPANIES		-	-	-	-	-	-	-	-	-	0%	Ĺ
MANUFACTURING	873,877	434,808	342,163	876,732	2,527,580	929,761	436,604	324,736	1,035,685	2,726,785	8%	Ĺ
MINING/QUARRYING	48,945	33,767	3,954	58,457	145,123	57,761	32,346	12,167	40,658	142,932	-2%	Ĺ
PROFESSIONAL, SCIENTIFIC	1,023,485	890,031	826,646	965,600	3,705,762	831,301	836,938	764,794	910,532	3,343,564	-10%	Ĺ
PUBLIC ADMINISTRATION	3,170,817	1,295,554	1,151,573	1,708,666	7,326,610	3,328,383	1,346,044	955,633	1,289,325	6,919,385	-6%	Ĺ
REMEDIATION SERVICES	-	-	-	-	-	-	-	-	-	-	0%	Ĺ
RENTAL COMMERCIAL PROPERT	118,040	96,346	85,914	139,704	440,005	121,580	98,227	116,658	132,046	468,511	696	Ĺ
RENTAL NON-RESIDENTAL PRO	240,463	170,125	352,341	423,792	1,186,721	543,816	149,032	112,849	382,738	1,188,436	096	Ĺ
RENTAL OF SELF-STORAGE &	815,676	421,132	285,261	376,555	1,898,624	777,199	441,156	315,236	388,621	1,922,211	1%	Ĺ
RENTAL PERSONAL PROPERTY	296,687	215,997	190,825	266,641	970,149	334,858	229,775	206,934	338,279	1,109,845	14%	Ĺ
RENTAL RESIDENTAL PROPERT	2,385,607	1,453,630	1,292,347	1,949,742	7,081,326	2,357,451	1,377,375	1,132,276	1,846,186	6,713,288	-5%	Ĺ
RESTAURANT/BAR	13,237,809	4,418,806	4,298,670	9,558,155	31,513,439	14,376,966	4,637,385	4,483,414	10,084,602	33,582,367	7%	Ĺ
RETAIL TRADE	44,921,217	22,362,009	18,198,214	35,140,222	120,621,662	42,974,873	21,056,062	17,109,515	34,260,815	115,401,265	-4%	Ĺ
SERVICES	3,197,744	2,229,929	2,189,683	3,321,696	10,939,053	3,040,812	2,124,936	2,212,971	3,166,287	10,545,006	-4%	Ĺ
TELECOMMUNICATIONS	444,439	428,780	314,672	316,098	1,503,989	351,520	470,974	409,310	455,618	1,687,422	12%	Ĺ
TELECOMMUNICATIONS-CABLE	2,983	16,543	3,872	3,335	26,733	4,857	2,729	1,180	1,811	10,577	-60%	Ĺ
TIMBERING	-	-	-	-	-	-	-	-	-	-	096	Ĺ
TRANSPORTATION AND WAREHO	2,002,828	304,860	353,335	1,488,213	4,149,235	2,267,707	298,598	449,470	1,682,193	4,697,968	13%	Ĺ
UTILITIES	2,040,563	2,448,796	3,098,569	2,468,454	10,056,382	1,666,923	2,565,897	2,817,484	2,486,297	9,536,601	-5%	Ĺ
WHOLESALE TRADE	418,400	320,404	318,043	524,983	1,581,829	429,358	297,639	350,211	475,177	1,552,386	-2%	Ĺ
TOTAL	99,216,266	42,077,639	37,770,605	74,041,874	253,106,384	99,037,650	40,334,031	35,340,986	72,674,057	247,386,725	-2%	Ĺ

- Chart to left is reflective of City of Homer fiscal year (ex. Q4 = Q2 in KPB reports)
- Key Highlights:
 - ➤ Down 2% from FY24
 - ➤ Largest sector (Retail ¶ Trade) is also down 4% from FY24



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		FY2	3		Total	FY25			Total	96 A	
	Q1	Q2	Q3	Q4	FY23	Q1	Q2	Q3	Q4	FY25	FY25 - FY23
	July - Sept	Oct - Dec	Jan - March	April - June	FY23	July - Sept	Oct - Dec	Jan - March	April - June	FY25	FY25 - FY23
ADMINISTRATIVE, WASTE MAN	411,171	317,755	426,737	362,100	1,517,763	565,757	397,977	320,496	466,709	1,750,939	15%
AGRICULTURE, FORESTRY, FI	243,794	41,238	27,027	124,473	436,531	387,232	66,109	30,946	393,135	877,422	101%
ARTS AND ENTERTAINMENT	962,325	384,184	282,964	586,362	2,215,836	823,794	217,547	269,159	645,112	1,955,612	-12%
CONSTRUCTION CONTRACTING	542,719	525,427	483,220	587,781	2,139,147	510,205	462,516	343,232	441,739	1,757,691	-18%
EDUCATIONAL SERVICES	49,170	69,164	63,128	39,827	221,290	69,680	87,822	104,587	101,993	364,081	65%
FINANCE AND INSURANCE	30,338	31,699	25,484	48,553	136,074	48,182	25,846	28,319	26,572	128,919	-5%
GUIDING LAND	431,323		1,219	270,284	702,826	643,571	738	1	346,370	990,679	41%
GUIDING WATER	10,564,073	167,655	223,896	4,428,885	15,384,509	9,331,002	175,655	375,378	4,182,691	14,064,726	-9%
HEALTH CARE AND SOCIAL AS	106,697	32,700	25,526	49,258	214,181	66,645	43,278	41,132	60,057	211,112	-1%
HOTEL/MOTEL/BED & BREAKFA	11,699,086	2,270,659	1,920,539	6,609,381	22,499,665	11,626,592	1,915,499	1,549,451	6,507,267	21,598,809	-4%
INFORMATION	648,062	625,717	568,794	617,476	2,460,048	569,864	539,329	503,448	525,543	2,138,184	-13%
MANAGEMENT OF COMPANIES	-	-	-	-		-	-	-	-	-	996
MANUFACTURING	903,454	448,979	341,499	993,872	2,687,804	929,761	436,604	324,736	1,035,685	2,726,785	1%
MINING/QUARRYING	53,690	29,268	4,162	38,640	125,760	57,761	32,346	12,167	40,658	142,932	14%
PROFESSIONAL, SCIENTIFIC	1,216,499	1,034,239	940,450	991,985	4,183,172	831,301	836,938	764,794	910,532	3,343,564	-20%
PUBLIC ADMINISTRATION	2,755,313	1,212,191	999,528	1,632,738	6,599,770	3,328,383	1,346,044	955,633	1,289,325	6,919,385	5%
REMEDIATION SERVICES											0%
RENTAL COMMERCIAL PROPERT	124,515	87,765	102,837	102,168	417,285	121,580	98,227	116,658	132,046	468,511	12%
RENTAL NON-RESIDENTAL PRO	236,468	165,611	117,878	189,966	709,923	543,816	149,032	112,849	382,738	1,188,436	67%
RENTAL OF SELF-STORAGE &	773,572	409,511	281,286	351,479	1,815,848	777,199	441,156	315,236	388,621	1,922,211	6%
RENTAL PERSONAL PROPERTY	301,216	223,426	182,750	253,388	960,779	334,858	229,775	206,934	338,279	1,109,845	16%
RENTAL RESIDENTAL PROPERT	2,246,912	1,316,880	1,363,099	1,963,972	6,890,863	2,357,451	1,377,375	1,132,276	1,846,186	6,713,288	-3%
RESTAURANT/BAR	13,334,326	4,183,098	4,170,083	9,403,650	31,091,157	14,376,966	4,637,385	4,483,414	10,084,602	33,582,367	8%
RETAIL TRADE	45,495,038	23,762,831	18,753,493	36,391,006	124,402,369	42,974,873	21,056,062	17,109,515	34,260,815	115,401,265	-7%
SERVICES	3,204,448	2,435,535	2,392,699	3,723,306	11,755,987	3,040,812	2,124,936	2,212,971	3,166,287	10,545,006	-10%
TELECOMMUNICATIONS	544,317	496,001	427,122	424,441	1,891,881	351,520	470,974	409,310	455,618	1,687,422	-11%
TELECOMMUNICATIONS-CABLE	2,577	4,197	2,557	2,516	11,847	4,857	2,729	1,180	1,811	10,577	-11%
TIMBERING	-	-	-	-		-	-	-	-	-	0%
TRANSPORTATION AND WAREHO	2,156,710	248,332	307,969	1,361,699	4,074,711	2,267,707	298,598	449,470	1,682,193	4,697,968	15%
UTILITIES	1,911,593	2,363,010	2,791,321	2,490,344	9,556,268	1,666,923	2,565,897	2,817,484	2,486,297	9,536,601	0%
WHOLESALE TRADE	368,760	272,934	346,841	450,286	1,438,821	429,358	297,639	350,211	475,177	1,552,386	8%
TOTAL	101,318,165	43,160,007	37,574,108	74,489,835	256,542,114	99,037,650	40,334,031	35,340,986	72,674,057	247,386,725	-4%
Applied Sales Tax 4.85%	4,913,931	2,093,260	1,822,344	3,612,757	12,442,293	4,803,326	1,956,201	1,714,038	3,524,692	11,998,256	(444,036)

Chart to left is reflective of City of Homer fiscal year (ex. Q4 = Q2 in KPB reports)

- Key Highlights:
 - ➤ Down 4% from FY23
 - ➤ Largest sector (Retail Trade) is down 7% ___ from FY23

il -

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Financial Statements - Audit Update

- Fiscal Year ending June 30, 2025
 - Internal work is in full swing; consultants were on site first week of October
 - BDO is scheduled for on site visit week of November 17th
 - Federal Single Audit deadline is March 31, 2026



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FY26/27 Preliminary Mid-Biennium Budget Schedule

vered to Council
ate Model for FY27
a

City Council Dates:

- Nov 10 Budget Worksession
- Nov 24 Final Development Schedule
- Feb 2026 Budget Worksessions
- March 2026 Mid-Biennium Budget to Council
- April 2026 Discuss/adopt Mid-Biennium Budget

Other areas needing discussion:

- Utility rate model
- Capital spending/prioritization of needs
- Financial Policies/Best Practices
- Anything else??



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Wrap Up

- Next up:
 - FY26/27 Budget Worksession November 10th
 - FY26 1st Quarter Report November 24th
 - FY26/27 Mid-Biennium Budget staff kickoff December 2025
- Any Questions?



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