

Port and Harbor

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Memorandum 21-199

TO: MAYOR CASTNER AND HOMER CITY COUNCIL

THROUGH: ROB DUMOUCHEL, CITY MANAGER

FROM: BRYAN HAWKINS, HARBORMASTER

DATE: OCTOBER 27, 2021

SUBJECT: COLD STORAGE LOCKERS FY22 INVITATION TO BID (ITB)

In the last couple of years the harbor has experienced increasing demand for use of cold storage lockers associated with the City's Ice plant. This increased demand has led to many requests from individuals to arrange for reserved or pre-booked use of the available lockers up to a year in advance for the following season. Businesses have also cited that they pre-order bait in advance and need assurances that they'll have a cold storage place to put it when the next season starts as part of their business model. In order to keep the rental and use of cold storage lockers transparent and equally available for all, that staff has addressed these requests by issuing an ITB, opening on October 1st and set to close on November 4th for about half of next seasons cold storage lockers.

The purpose of the ITB is for any business or individual who wishes to secure an advanced reserved locker for the 2022 summer season, and would provide a fair and equal bidding platform for any interested parties. Approximately half of the cold storage lockers will be held back and offered on a first come-first serve basis at the beginning of the 2022 season to ensure that seasonal fisherman, businesses, and other individuals still have an opportunity to secure a locker in the traditional way. If the minimum bid is not reached on any one of the offered lockers it will join the pool of lockers offered on a first come-first serve basis in the spring.

We received three responses to this ITB and are recommending the acceptance of the three bids to the following proposers:

- 1 Locker #7 to Maverick Charters for \$3,000
- 2 Locker #8 to Bob's Trophy Charters for \$2501.99
- 3 Locker # 9 to Sportsman's Supply for \$8,000

Recommendation: Adopt Resolution 21-082 acknowledging the bid results for the Cold Storage Locker Invitation to Bid.