



MEMORANDUM

Resolution 24-009, A Resolution of the City Council of Homer, Alaska, Approving a Term Contract to Appaloosa Integrated Construction & Consulting Services, LLC (AICS) and Authorizing the City Manager to Negotiate and Execute the Appropriate Documents. City Manager/Public Works Director.

Item Type: Backup Memorandum
Prepared For: City Council
Date: December 26, 2023
From: Janette Keiser, PE, Public Works Director/City Engineer
Through: Rob Dumouchel, City Manager

I. Issue: The purpose of this Memorandum is to recommend the City issue a Term Contract to Appaloosa Integrated Construction & Consulting Services, LLC (“AICS”).

II. Background:

Several of the City’s grants with state or federal agencies require the City to use, or exercise good faith efforts to use, MWDBE businesses; that is, businesses owned by minorities, women or disadvantaged individuals. A Best Practice for identifying such businesses is to create a Bidder’s List by advertising a Request for Qualifications (“RFQ”) for such businesses and creating a roster of firms meeting one or more of the designations. In August 2023, we published a RFQ asking for Statements of Qualifications (SOQ) for services we would likely need for various projects. At that time, no local firms submitted their SOQ. However, a local woman-owned business enterprise (“WBE”) has emerged – AICS.

Danielle Stark, the principal of AICS, moved to Homer in 2019. She and her husband, Mike Stark, are well-versed in the construction industry. Danielle worked on residential and commercial architectural projects in multiple states. Mike, a former Bechtel employee, worked on heavy civil projects across the country and internationally, including public works infrastructure and marine projects. Mike’s expertise is construction management and project administration. I can see him helping with construction management of various upcoming projects, such as the Raw Water Transmission Line, the Bunnell Avenue Green Infrastructure Project and the Kachemak Sponge Green Infrastructure Project. All of these projects have federal grant funding and will require either the use of, or good faith efforts to use, MWDBEs. A term contract with AICS provides the opportunity for the City to issue task orders for specific work, as needs arise, and thus, satisfy that requirement.

III. RECOMMENDATION: That the City Council approve a Term Contract to AICS.