



MEMORANDUM

Resolution 25-099, A Resolution of the City Council of Homer, Alaska Approving the Renewal of a Lobbyist Contract with J&H Consulting, LLC of Juneau, Alaska for a Term of One Year Commencing on December 15, 2025 and Ending December 15, 2026 in the amount of \$42,000 and Authorizing the City Manager to Negotiate and Execute the Appropriate Documents. City Manager.

Item Type: Backup Memorandum
Prepared For: Mayor Lord and City Council
Date: October 29, 2025
From: Jenny Carroll, Special Projects and Communications Coordinator
Through: Melissa Jacobsen, City Manager

Since bringing J&H Consulting on board as our Juneau lobbying firm in late 2020, the City has benefited from a highly productive partnership. J&H Consulting has proven instrumental in opening doors and facilitating meaningful connections on the City's behalf. They coordinate strategic meetings with Legislators and State agencies to promote City legislative and capital project priorities. During the Juneau legislative session, they arrange meetings for City leadership with key legislators and commissioners and provide regular, timely email updates on relevant bills and policy developments.

This collaboration has yielded tangible results, including State appropriations of \$750,000 and \$288,523 for the Homer Harbor Expansion General Investigation, funding for the Municipal Harbor Grant Program, expanded community jails budget allocations, and helped cultivate valuable agency relationships that have unlocked additional project funding opportunities, including Alaska Department of Transportation funds for Homer Spit Road Erosion Mitigation last year.

Two years ago they additionally arranged for a lobbying trip to Washington D.C. which helped secure Federal continuation funding for the General Investigation from the U.S. Army Corps of Engineers FY24 Discretionary Work Plan funds and highlighted other City capital priority projects seeking Congressionally Directed Spending.

Staff Recommendation

Approve the resolution to renew a one-year contract with J&H Consulting for 2026.