

**CITY OF HOMER  
HOMER, ALASKA**

Erickson

**RESOLUTION 19-037**

A RESOLUTION OF THE CITY COUNCIL OF HOMER, ALASKA  
AUTHORIZING THE CITY MANAGER TO REISSUE A REQUEST FOR  
PROPOSALS (RFP) FOR REAL ESTATE BROKER SERVICES.

WHEREAS, HCC 18.12.010 grants the City of Homer with the power to sell, donate, exchange or make other dispositions of real property or interests in real property; and

WHEREAS, It is in the City's best interest to contract with a successful firm or broker for professional real estate services including the facilitation and disposal of real property, and consultation on matters related to the management of public property; and

WHEREAS, In 2016 Homer City Council issued an RFP seeking a firm or broker to enter into a contract for professional real estate services; and

WHEREAS, Homer Real Estate of Homer, Alaska was awarded a three year contract with a renewal option for real estate services, compensating the broker with a 10% commission fee of each property sold; and

WHEREAS, Homer Real Estate was successful in representing the City as its real estate firm since 2016; and

WHEREAS, In order to ensure a fair, competitive process in awarding a contract for City real estate services, the City will reissue the Request for Proposals for real estate broker services; and

WHEREAS, A successful firm or broker will develop strategies for sale of designated City-owned properties (such as conducting a study of comparable properties); develop marketing materials (electronic and/or hard copy) to advertise sites for sale; distribute the materials to potential buyers via the appropriate form(s) of media and report results to the City of Homer on an agreed upon frequency; advise the City related to strategies to promote and sell the designated sites; Public presentations may be potentially required; participate in site tours of City of Homer-owned property that is for sale for potential buyers; analyze offers from potential buyers and advise the City of Homer with respect to negotiations; represent the City of Homer in negotiations with a prospective buyer from the time of offer until closing; coordinate real estate transaction closings; and handle all other customary activities and services associated with real estate transactions.

NOW, THEREFORE, BE IT RESOLVED that the city Council of Homer, Alaska, hereby authorizes the City Manager to issue a Request for Proposals for Real Estate Broker Services.

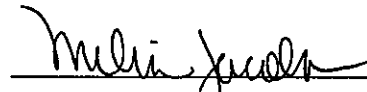
PASSED AND ADOPTED by the Homer City Council this 28th day of May, 2019.

CITY OF HOMER



KEN CASTNER, MAYOR

ATTEST:



MELISSA JACOBSEN, MMC, CITY CLERK

Fiscal information: Advertising

