1 **CITY OF HOMER** 2 HOMER, ALASKA 3 City Manager 4 **RESOLUTION 19-056** 5 6 A RESOLUTION OF THE HOMER CITY COUNCIL APPROVING A 7 NONCOMPETITIVE FORTY-TWO MONTH SHORT-TERM SUBLEASE 8 AT THE HOMER AIRPORT TERMINAL WITH PIONEER CAR RENTAL, 9 INC. AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE 10 APPROPRIATE DOCUMENTS. 11 WHEREAS, The current sublease between Pioneer Car Rental, Inc. and the City at the 12 Homer Airport Terminal is set to expire September 30, 2019; and 13 14 15 WHEREAS, Pioneer Car Rental, Inc. has requested a new sublease with the City for the 16 existing counter and parking spaces the company currently uses; and 17 WHEREAS, The prime lease held between the City and the State of Alaska Department 18 of Transportation and Public Facilities (DOT&PF) will terminate March 30, 2023 and all City 19 subleases must also terminate by that date; and 20 21 22 WHEREAS, DOT&PF only permits the City to enter into sublease arrangements at the Homer Airport Terminal with a maximum lease term length of five years however the City can 23 only offer a forty-two month sublease given the prime lease's termination date; and 24 25 26 WHEREAS, HCC 18.08.040(c) states short term leases are not required to go through the competitive bidding process unless the short-term lease would result in the lease of City-27 owned property to the same lessee for more than one consecutive year; and 28 29 30 WHEREAS, HCC 18.08.130 (a) states Council, upon written recommendation by the City Manager, may exempt the renewal of a lease from competitive bidding if Council finds such 31 32 exemption serves the City's best interests; and 33 34 WHEREAS, Pioneer Car Rental Inc. has been in good standing with the City as a yearlong 35 tenant contributing between \$30,000 to \$40,000 in annual revenue income since at least 2016; 36 and 37 38 WHEREAS, The City issued a Request for Proposals to lease comparable space at the 39 Homer Airport Terminal in 2017 and no bids were received; and 40 41 WHEREAS, Comparable counter space adjacent to Pioneer Car Rental, Inc. has been available for sublease with no public interest received; and 42

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WHEREAS, It is in the City's best interest to retain Pioneer Car Rental, Inc. as a year-round, high-grossing tenant until March 30, 2023.

NOW, THEREFORE, BE IT RESOLVED that the Homer City Council hereby approves a noncompetitive forty-two month short term sublease effective October 1, 2019 through March 30, 2023 at the Homer Airport Terminal for Concession Space #123 (111 square feet) and 20 parking spaces to Pioneer Car Rental, Inc. at a minimum annual rate of \$2 per square foot of counter space and 10% gross sales, but in no case shall the gross sales be lower than \$500 per month, and authorizes the City Manager to execute the appropriate documents.

PASSED AND ADOPTED by the Homer City Council this 26th day of August, 2019.

CITY OF HOMER

KEN CASTNER, MAYOR

ATTEST:

MELISSA JACOBSEN, MMC, CITY CLERK

Fiscal note: Minimum annual lease fee of \$2 per square foot of counter space and 10% gross sales into account number 100-0045-4657

