

**CITY OF HOMER
HOMER, ALASKA**

City Manager/
Port Director

RESOLUTION 24-025

A RESOLUTION OF THE CITY COUNCIL OF HOMER, ALASKA,
AWARDING A SINGLE SOURCE CONTRACT TO GALAXY WELDING,
IN AN AMOUNT NOT TO EXCEED \$10,667.50, FOR THE
FABRICATION OF A PORT FISH CARCASS TRAILER AND
AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND EXECUTE
THE APPROPRIATE DOCUMENTS.

WHEREAS, The harbor has three fish carcass trailers, in service since the mid 1990's,
that support the public sport fish cleaning tables around the harbor by storing and
transporting fish carcasses for disposal; and

WHEREAS, In 2021, The condition of the trailers, and the need to maintain consistent
cleaning table operation and carcass disposal led to the allocation of \$30,000 to be included
in the 2022-2023 budget cycle for the replacement of the two oldest trailers (\$15,000 per
trailer); and

WHEREAS, Bids were solicited and Galaxy Welding, as the lowest bidder, successfully
won the bid and was given the specification outlines for fabrication of the two new trailers.
They have since delivered two robust and high-quality trailers at a cost lower than the
allocated budget; and

WHEREAS, Galaxy Welding's efficient fabrication of the two trailers has left enough in
the current budget allocation to present an opportunity to replace the third trailer as well; and

WHEREAS, The replacement of the third fish carcass trailer will further enhance the
overall efficiency and reliability of the harbor's fish cleaning tables and carcass disposal
operations; and

WHEREAS, Given the success of Galaxy's performance and their familiarity with the
trailer specifications, and the fairly recent timing of the last solicitation of quotes, staff are
proposing to single source the fabrication of the third harbor fish carcass trailer to Galaxy
Welding to streamline the process and ensure full operation of the fish cleaning tables for the
summer season; and

NOW, THEREFORE, BE IT RESOLVED that the City Council of Homer, Alaska, awards a
single source contract to Galaxy Welding for the fabrication of the 3rd harbor fish carcass trailer
in an amount not to exceed \$10,667.50 and authorizing the City Manager to negotiate and
execute the appropriate documents.

45 PASSED AND ADOPTED by the Homer City Council this 26TH day of February, 2024.

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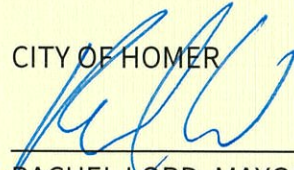
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CITY OF HOMER


RACHEL LORD, MAYOR PRO TEMPORE

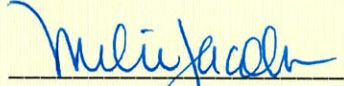
51 ATTEST:

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MELISSA JACOBSEN, MMC, CITY CLERK

56 Fiscal note: Ordinance 21-36(S-2)(A) appropriated \$30,000 from Port Reserves; \$10,856
57 remains.





MEMORANDUM

Resolution 24-025, A Resolution of the City Council of Homer, Alaska Awarding a Sole Source Contract to Galaxy Welding in an Amount not to Exceed \$10,667.50 for the Fabrication of a Port Fish Carcass Trailer and Authorizing the City Manager to Negotiate and Execute the Appropriate Documents. City Manager/Port Director.

Item Type: Backup Memorandum
Prepared For: Mayor Castner and Homer City Council
Date: February 21, 2024
From: Bryan Hawkins, Port Director
Through: Rob Dumouchel, City Manager



Background

To the left is a photo of the Homer Harbor's fish carcass trailers, taken in 2021. The original trailers have been in service since the mid 1990's, and are used to support the public sport fish cleaning tables by storing and transporting fish carcasses from the fish cleaning stations to the community grinder for disposal. The cleaning tables are a necessity for the sport fishing in this community and are highly utilized. There are no backup units for the instance when a trailer breaks down or has to be pulled out of service. As you can see from the picture, storing and

transporting fish guts is a hard life for a trailer and these have seen better days. The inevitability of one of these trailers breaking down, while full of decomposing fish guts, was enough to budget for at least the two oldest trailers to be replaced during the 2022-2023 budget cycle. An educated estimation from staff led us to allocate \$15,000 per trailer. When soliciting bids, most came in at around, or over, \$15,000. Galaxy Welding submitted a bid of approx. \$10,000 per trailer, and as a local company and the lowest bidder, Galaxy successfully won the bid and was given the specification outlines for fabrication of the two new trailers. They have since delivered two robust and high-quality trailers at a cost lower than the allocated budget.

Current

Because of Galaxy Welding's efficient use of funds in the fabrication of the two trailers we have enough left in the budget allocation to replace the 3rd old trailer as well. Given the success of Galaxy's performance and their familiarity with the trailer specifications, and the fairly recent timing of the last solicitation of quotes, staff are proposing to single source the fabrication of the 3rd harbor fish carcass trailer to Galaxy Welding in an amount not to exceed \$10,667.50 (see attached quote) We believe this will allow us to take advantage of the opportunity that the past cost saving has made possible, and also streamline the process of fabricating/replacing the 3rd and final trailer.

Recommendation

Council approval of Resolution 24-025 awarding a single source contract to Galaxy Welding for the fabrication of the 3rd harbor fish carcass trailer in an amount not to exceed \$10,667.50 and authorizing the City Manager to execute the appropriate documents.

Fiscal Note: This project will use remaining funds appropriated from 456-0380-XXXX in Ordinance 21-36(S-2)(A) equal to \$10,856.

Attached: 2024 02 13 Galaxy Welding Bid-Quote for fish carcass trailer 3.

Subject: Fwd: Pay invoice 1210 from GALAXY WELDING LLC with a few clicks

Sent from my iPhone

Begin forwarded message:

From: Galaxy Welding <quickbooks@notification.intuit.com>

Date: February 13, 2024 at 11:06:42 AM AKST

To: Del Masterhan <dmasterhan@ci.homer.ak.us>

Subject: Pay invoice 1210 from GALAXY WELDING LLC with a few clicks

Reply-To: galaxywelding01@gmail.com

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Your invoice is ready!

Total \$10,667.50

BALANCE DUE **\$10,667.50**

Dear Del Masterhan,

Here is your bid! Thank you for your interest in having Galaxy Welding do this work for you. In the past we have requested \$3,500 for materials and start up time.

If you could send that check to 818 Smoky Bay Way 107, Homer AK 99603, that would be great.

Let us know if you have any further questions.

Have a great day,
GALAXY WELDING LLC

[Pay invoice](#)

BANK

Thank you for your business! Please pay via bank transfer or feel free to send a check to 818 Smoky Bay Way #107 Homer Alaska 99603.

If you would like to pay via credit card, let us know.

Galaxy Welding

818 Smoky Bay Way, 107
Homer, AK 99603
galaxywelding01@gmail.com
+1 (907) 885-7209
<https://galaxyweld.co>

If you receive an email that seems fraudulent, please check with the business owner before paying, or you can forward the email to security@intuit.com so we can look into it. Read more at security.intuit.com.

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